## **Loss Prevention**

If you're looking for a highly rewarding, challenging, fast paced career, loss prevention may be right for you. Loss prevention is responsible for reducing losses from customers, associates, and companies as well as keeping track of assets. You may be called upon to apprehend shoplifters, vendors, and even associates who may be stealing or embezzling from the company. A loss prevention worker may have to testify in court to support observed behavior. Loss prevention specialists may also have to create and maintain a proper loss prevention policy for their employer. Northern's program is recognized by the National Retail Federation. The classes for this major are offered entirely on-line, and Northern is one of only a handful of schools that offer such a degree. Some students will use their Loss Preventions Management bachelor's degree to apply to the graduate program in Criminal Justice Management.

Northern's program is designed to 1) provide you with the knowledge, skills, attitudes, and abilities highly sought by retail firms, 2) serve your needs whether you are totally new to the field or you're looking for a degree completion program, 3) courses developed and taught by respected leaders in retail loss prevention, 4) offered completely on-line by an institution with industry-recognized technological suave, 5) enhance your job mobility, 6) allow you to leverage your prior coursework and professional experience into an accredited academic credential.

# Skills and Competencies

Similar to most other fields, a Loss Prevention Management major should have strong interpersonal communication skills, along with outstanding organizational practices. Self-discipline and motivation are required for working independently on projects. Confidence and the ability to face conflict will also be needed in the occurrence of confrontation.

### **Course Work**

This degree includes the following courses as part of the program requirements, and specific major requirements along with general education and graduation requirements.

#### Loss Prevention Core (24 cr.)

LPM101	Principles of Asset Protection (4 cr.)
LPM190	Communication in Loss Prevention (4 cr.)
LPM276	Loss Prevention Management and
	Human Resources (4 cr.)
LPM290	Retail Accounting and Inventory
	Control (4 cr.)
LPM351 Loss Prevention Data Analysis (4 cr.)	
LPM390	Principles of Retail Investigations (4 cr.)

# Loss Prevention Management Electives (16 cr.)

Choose from the following, at least 8 cr. Must be at or above the 300-lvl:

Principles of Accounting I (4 cr.)
Principles of Accounting II (4 cr.)
Introduction to Criminal Justice (4 cr.)
Problem Solving in Criminal Justice (4 cr.
Liability Law in Criminal Justice (4 cr.)
Special Topics in Loss Prevention (1-4 cr.)
Legal Aspects of Loss Prevention (4 cr.)
Biometrics in Loss Prevention (4 cr.)
Loss Prevention Risk & Crisis Mgmt (4 cr.)
Special Topics in Loss Prevention (1-4 cr.)
Directed Study in Loss
Prevention (1-4 cr.)

Detailed course descriptions can be found at www.nmu.edu/bulletin.

### Career Development

The resume-building process should begin as soon as possible. The Academic and Career Advisement Center can assist you with career planning, while Career Services will help you fine tune your resume and look for jobs related to your field. In the meantime, the more hands-on experience you have, the better the chances are that you will find a job. Becoming involved in a professional related internship and the NMU Chapter of the Criminal Justice Association is a way to develop your professional skills and gain experience. Your academic course work is important as well, so be sure to maintain a high grade point average.

# Additional Considerations

These careers will always have a demand, since asset protection will always be a problem for companies. You will have to look to administration, associates, customers, and vendors to find the source of the loss.

Leadership loss prevention careers are dependent on many years of experience and furthering your own education both in and out of the classroom.

### **Job Outlook**

Loss prevention is expected to be a great career outlet for growth. The industry could expand by as much as 15% or more in the coming years. The average entry-level salary depends on many factors, size of company, position, amount of authority, etc., but usually ranges in the \$30,000 to \$40,000 area. Although can reach as high as \$250,000 plus bonuses and stock options for those in director positions.

### **Potential Careers**

NMU's Loss Prevention Program prepares students for employment in the following careers:

**Corporate Loss Prevention Manager** 

Fraud Clerk

**Loss Prevention Analyst** 

Loss Prevention Professor

**Retail Officer** 

Security Officer

Loss Prevention Investigator

# Additional Resources and Information

For Career Planning and Opportunities:
Academic & Career Advisement Center
3302.1 C.B. Hedgcock
906-227-2971
www.nmu.edu/acac

Department of Criminal Justice 2500 Jamrich 906-227-2660 www.nmu.edu/cj www.nmu.edu/lp

For Job Search, Resume and Career Information:

Career Services 3302.3 C.B. Hedgcock 906-227-2800 www.nmu.edu/careers

For Information about NMU Student Organizations Associated with this Major Contact:

Center for Student Enrichment 1206 University Center 906-227-2439 www.nmu.edu/cse

The Criminal Justice Association

Internet Resource Links: www.careers.org www.bls.gov

For Career Information with National Organizations:

www.nrf.com -National Retail Federation www.rila.org -Retail Industry Leaders Association



MARQUETTE, MICHIGAN

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