

**Designated Fund Operating Budget Executive Summary**  
**Board of Trustees Meeting**  
**Finance Committee Meeting**  
**October 2021**

**2021-2022 Designated Fund Budget Summary**

The designated fund budget includes athletics, recreational services, National Training Site (weightlifting and Greco-Roman wrestling), business intelligence/information services, information technology, charter schools, printing services, copier/mail/warehouse services, continuing education, the BEAR center, Beaumier Heritage center, public safety programs (parking, police academy, law enforcement development center, and LifePoint security), and several other programs. The primary change to the budget for fiscal year 2021-2022 is the projected revenue increase as a result of increased athletic ticket sales and recreational services as we resume more normal operations after COVID-related disruptions last year.

**Resources:**

Gifts, grants and bequests revenues are projected to decrease by \$5,000 due to a slight projected decrease in donations for the Beaumier Center.

Fees are projected to increase by 12% (\$318,000) primarily due to projected increases in athletic ticket revenue and recreational services and programming fees due to the lessening of COVID-19 restrictions. These increases are partially offset by projected decreases in several other designated fund departments, which were based on actuals from prior years.

Services are projected to increase by \$19,000 due to an increase in Public School Academy revenue, which is partially offset by a decrease in PEIF memberships for external community members and game guarantees in athletics.

The net result of these changes is an overall increase of \$332,000, or 4.5%, in projected revenues.

**Expenditures:**

Personnel services are projected to increase primarily due to the addition of Women's Wrestling and minor increases in other labor throughout the departments. These increases are offset by the early retirement incentive program and the realignment in BEAR Center expenditures due to the grants received by the center. The net result is a \$51,000 increase.

Supplies, materials and services are projected to increase by 2% (\$118,000) due to an increase in software maintenance and programming expenses in the Public School Academy.

Equipment, reserves and maintenance are projected to increase by \$147,000 due to fitness equipment repairs and replacements for recreational services. This line item was reduced

significantly in the prior year, but it has been restored as the PEIF and other buildings are returning to near-normal operations.

Internal department billing is projected to decrease by 2% (\$62,000), which is based upon actual billings from the prior year. Most internal department billings are related to Micro Repair and IT services provided to other departments on campus.

Transfers are projected to increase by \$46,000 primarily due to the additional support needed for the Women's Wrestling program and software maintenance. This increase is offset by a decrease in the one-time support for Athletics that was included in the prior year budget.

The net result of these changes is an overall increase of \$332,000, or 4.5%, in projected expenditures.

**NORTHERN MICHIGAN UNIVERSITY**  
**2021-2022 RECOMMENDED DESIGNATED FUND BUDGET**

	<b>2020-2021 Approved Budget</b>	<b>2021-2022 Recommended Budget</b>	<b>Amount Change</b>	<b>Pct. Change</b>
<b>RESOURCES</b>				
Gifts, grants and bequests	\$65,100	\$60,100	(\$5,000)	-7.7%
Fees	2,766,384	\$3,084,334	317,950	11.5%
Services	4,208,899	4,227,587	18,688	0.4%
Investment income	260,000	260,000	0	0.0%
<b>RESOURCES</b>	<b>\$7,300,383</b>	<b>\$7,632,021</b>	<b>\$331,638</b>	<b>4.5%</b>
<b>EXPENDITURES</b>				
Personnel services	\$12,498,775	\$12,549,923	\$51,148	0.4%
Supplies, Materials & Services	7,780,070	7,897,676	117,606	1.5%
Equipment, Reserves and Maintenance	173,152	320,030	146,878	84.8%
Internal Department Billing	(2,688,409)	(2,626,140)	62,269	-2.3%
Transfers	(10,463,205)	(10,509,468)	(46,263)	0.4%
<b>EXPENDITURES</b>	<b>\$7,300,383</b>	<b>\$7,632,021</b>	<b>\$331,638</b>	<b>4.5%</b>

**NORTHERN MICHIGAN UNIVERSITY**  
**2021-2022 RECOMMENDED DESIGNATED FUND BUDGET**

	<b>Amount Change</b>	<b>Pct. Change</b>	<b>Explanation</b>
<b>RESOURCES</b>			
Gifts, grants and bequests	(\$5,000)	-7.7%	Slight projected decrease in donations for the Beaumier Center
Fees	317,950	11.5%	Increase in athletic ticket sales and recreational services and programming fees
Services	18,688	0.4%	Increase in Public School Academy revenue based on prior year actual; decrease in PEIF external memberships
<b>RESOURCES</b>	<b>\$331,638</b>	<b>4.5%</b>	
<b>EXPENDITURES</b>			
Personnel services	\$51,148	0.4%	Increase due to the addition of Women's Wrestling and minor increases in other labor offset by the early retirement incentive program
Supplies, Materials & Services	117,606	1.5%	Increase in software maintenance and programming expenses for Public School Academy
Equipment, Reserves and Maintenance	146,878	84.8%	Increase in equipment needs for Recreational Services
Internal Department Billing	62,269	-2.3%	Adjustment based on actual from prior years
Transfers	(46,263)	0.4%	Additional support for Women's Wrestling and software maintenance, offset by removal of one-time support for athletics in the prior year budget
<b>EXPENDITURES</b>	<b>\$331,638</b>	<b>4.5%</b>	