

ARTICULATION AGREEMENT

Between

Keweenaw Bay Ojibwa Community College
Associate of Science Business Administration

And

Northern Michigan University
College of Business
Bachelor of Science in Management

September 30, 2026

ARTICULATION AGREEMENT

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Associate of Science in Business Administration
And
Northern Michigan University
College of Business
Bachelor of Science in Management

Article I **Agreement on Principle**

Northern Michigan University (NMU) and Keweenaw Bay Ojibwa Community College (KBOCC) agree that students who choose to transfer from a community college to a senior college or university to earn a bachelor's degree should be provided with a smooth curriculum transition that minimizes loss of credit and duplication of coursework. Therefore, Northern Michigan University and Keweenaw Bay Ojibwa Community College agree to enter into this curriculum articulation agreement for students who complete an Associate of Science in Business Administration at Keweenaw Bay Ojibwa Community College and transfer to NMU to complete the Bachelors of Science in Management. Both institutions enter into this agreement as cooperating, equal partners who shall maintain the integrity of their separate programs.

Article II **Agreement on Program Specifics**

Northern Michigan University and Keweenaw Bay Ojibwa Community College agree that any student who has successfully completed the minimum requirements outlined on the attached articulation guide may transfer the course credits indicated toward the Bachelor of Science degree at Northern Michigan University. Students who follow this articulated program agreement must apply and be admitted to Northern Michigan University. Keweenaw Bay Ojibwa Community College students will receive equal consideration with other students seeking admission and financial aid. The bachelor's degree graduation requirements for students who follow this articulated program agreement are listed on the attached articulation guide.

Article III **Agreement on Communication**

Northern Michigan University and Keweenaw Bay Ojibwa Community College agree to cooperate in communication with each other and with their common and respective publics concerning the established relationship between the two institutions. Communication may include the development of various kinds of publications to inform those who might benefit personally or professionally from the opportunities provided by this agreement. Faculty and staff at both institutions will share the information in this agreement with interested and qualified students and both institutions will provide counseling and advising to students and prospective students.

Article IV **Agreement on Maintenance and Review Procedures**

At least one administrative or faculty member from each institution will be appointed to act as agents for the implementation of this agreement, to speak for the institutions and to communicate changes to respective faculty members, advisors, counselors, and others to whom the information is pertinent. Responsibility for oversight of this agreement rests with the Business Department Chair at Keweenaw Bay Ojibwa Community College and the Assistant Director of Transfer Pathways and Partnerships at Northern Michigan University.

Both parties agree to communicate annually any changes in their respective programs that may affect this articulation agreement. During the third year, both parties will review the agreement for revision and possible renewal. If the agreement is not reviewed by the end of the effective agreement, Keweenaw Bay Ojibwa Community College students who started the articulated program prior to termination of the agreement, will be given three additional years to be admitted to NMU under terms of this agreement.

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Effective Dates of this Articulation Agreement: October 20, 2026 through October 20, 2029

Introduction:

The purpose of this articulation agreement is to provide a smooth transition for students who want to earn an A.S. degree in Business Administration at Keweenaw Bay Ojibwa Community College prior to a transfer to Northern Michigan University to complete a Bachelor of Science in Management degree. As displayed in this document, the first and second years of coursework are completed at Keweenaw Bay Ojibwa Community College and third and fourth years at Northern Michigan University.

This program's objectives are to provide a theoretical base as well as the working applications of management; the ability to critically evaluate managerial actions; and the ability to apply managerial decision-making skills to future situations. Leaders with an appreciation for the forces active in complex organization, worker effectiveness and operating efficiencies are the foundation of any successful enterprise. Positions include job titles such as management consultant, quality control manager, director of planning and employee relations manager.

This program is offered on-campus and through the Global Campus Online program. Ask your admissions counselor about your options for pursuing this degree online or reach out to online@nmu.edu

Effective Dates:

The effective dates of this agreement are from **October 20, 2026 through October 20, 2029**. If this agreement is not renewed at the end of the effective period, students who have already started this articulated program at Keweenaw Bay Ojibwa Community College will be given three additional years to be admitted to NMU under the terms of this agreement. Students, who began the program prior to the effective date, may use the agreement to the extent that the requirements completed are consistent with this agreement.

Time at Keweenaw Bay Ojibwa Community College: The first and second years of NMU's Bachelor of Science in Management Degree will be completed at Keweenaw Bay Ojibwa Community College as an Associate of Science Degree in Business Administration. A maximum of 90 semester credits may transfer to NMU from a two-year college. Unless otherwise designated, a grade of C- or higher is required for transfer to NMU. The following section displays the Keweenaw Bay Ojibwa Community College A.S. degree with restricted selections to meet the MTA requirements and NMU's graduation requirements:

KBOCC Course	Course Title	Credit Hours	NMU Equivalent or Required Course	NMU Degree Requirements
	Fall – Year 1	16		
LS103 or LS 133	College Success or Online College Success	2	GEN 1009	MTA
BS 110	Intro to Business	3	MGT 121	MTA & Management Elective
BS 145	Business Communication	3	GEN 1009	MTA
IS 110	Principles of Information Systems	4	CIS 110	General Elective
MTA Math: MA 105 or MA 130	College Algebra or Precalculus (this course may need a pre-requisite)	4	MA 111 MA 115	MTA & Major – Other Required & NMU Math Grad. Req. (must earn at least a C)
	Spring – Year 1	17		
EN102	English Composition I	3	EN 111	MTA
BS 210	Marketing	3	MKT 230	MTA
AS 101	Introduction to Anishinaabe Studies	4	NAS 204	MTA & NMU Global Citizenship Grad. Req.
BS 208	Management & Supervision	3	BUS 2009	General Elective
MTA Humanities	MTA Humanities Course with the prefix: AR, EN, ES, HU, or OS	4		MTA
	Summer – Year 1	4-8		
MTA Lab Science	MTA Lab Science Course	4		MTA
MA 201 (optional)	Probability and Statistics – <i>this course may be completed at KBOCC or NMU</i>	4	DATA 109	Major -Other Required
	Fall - Year 2	14		
EN202	College Composition II	3	EN 211	MTA & NMU English Grad. Req. (must earn at least a C)
BS 211	Business Law & Ethics	3	MGT 221	Business Core
BS 201	Accounting I	4	ACT 230	Business Core
BS 230	Crisis and Conflict	4	MGT 2009	General Elective
	Spring – Year 2	17		
EC 201	Microeconomics	4	EC 201	MTA & Major - Other Required
BS 215	Digital Marketing	3	MKT 2009	General Elective – will be used to make up the 2-credit deficiency in the Business Core
BS 202	Business Concentration Elective: Accounting II	4	ACT 240	Business Core
MTA Science	MTA Science Course	4		MTA
BS 297	Capstone Seminar	2	GEN 1009	General Elective
	Total Credit Hours:	68-72		

The MTA will be fulfilled by completing the A.S. at Keweenaw Bay Ojibwa Community College.

Time at Northern Michigan University: The third and fourth years of NMU's Bachelor of Science in Management Degree is comprised of 49-53 credits. To qualify for a bachelor's degree at NMU, students must meet all graduation requirements, which include the courses listed below at NMU.

NMU Course #	NMU Course Title	Credit Hours	NMU Degree Requirements
Year Three - First Semester		12-16	
DATA 109	Introduction to Statistics (if not taken at KBOCC)	0-4	Major – Other Required
CIS 222	Quantitative Business Problem Solving	4	Management Major
MGT 240	Organizational Behavior and Management	4	Business Core
	Upper Division Management Elective 300+	4	Management Major
Year Three - Second Semester		16	
FIN 351	Financial Management I	4	Business Core
MGT 325	Operations Management	4	Business Core
MGT 344	Managerial Communication	4	Business Core
	Upper Division Management Elective 300+	4	Management Major
Year Four – First Semester		12	
MGT 343	Human Resource Management	4	Management Major
	Upper Division Business Elective 300+	4	Management Major
	Upper Division Business Elective 300+	4	Management Major (1 credit will be used for the Management Approved 300+ Electives and 3 credits will be used to make up the transfer credit deficiency in the business core)
Year Four – Second Semester		8-13	
MGT 436	Strategic Management	4	Management Major
MGT 475	International Business	4	Management Major
	General Electives if needed to meet the 120-credit hour requirement (see adviser)	0-5	
Total NMU Credit Hours:		48-57	

Additional Graduation Requirements:

1. An overall NMU GPA of 2.00;
2. At least 8 credit hours of a major and 4 credits of a minor must be earned at NMU;
3. An overall 2.00 GPA in their (combined) business core and major courses;
4. A total of 120 credit hours are required for a B.S. Degree in Management with at least 30 completed through NMU;
5. Completion of the General Education Program and all graduation requirements; including Global Citizenship, Laboratory Science, English Competency and Mathematics Competency.

Notes to Students:

1. Complete the articulated program as indicated in this articulation guide. Any course substitutions should only be made with the guidance of an advisor or counselor to assure that all requirements are met;
2. Students are encouraged to meet with an academic adviser and admissions counselor at NMU early, before completing an admission application to NMU; and
3. A copy of the articulation agreement should be made available at all advising sessions. Copies of this agreement are available on the [NMU Undergraduate Admissions Website](#) at the [Academic Affairs Office, NMU](#).

Based on NMU's 2026-2027 University Bulletin

For further information regarding the selection and transfer of courses, contact one of NMU's Transfer Admissions Counselors, at 1-800-682-9797 or transfer@nmu.edu.

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Between

Keweenaw Bay Ojibwa Community College

A.S. in Business Administration

And

Northern Michigan University

College of Business

B.S. in Management

We the representatives of Keweenaw Bay Ojibwa Community College and Northern Michigan University agree to the terms of this agreement, which will be for an initial period of three (3) years.

Signatures

Keweenaw Bay Ojibwa Community College

Melissa Kiesewetter

9/30/2026

Melissa Kiesewetter
President of Keweenaw Bay Ojibwa
Community College

Megan Haataja

9/30/2026

Megan Haataja
Dean of Academic Affairs

Rhonda Nachtigall

9/30/2026

Rhonda Nachtigall
Business Department Chair

Northern Michigan University

Dr. Chris Olsen

9/30/2026

Dr. Chris Olsen
President of Northern Michigan University

Dr. Dale Kapla

9/30/2026

Dr. Dale Kapla
Associate Provost for Academic Affairs

CC: NMU Registrar
NMU Director of Admissions
NMU Transfer Admissions Counselor
NMU Director of Student Success and Wellness
NMU College of Business Department Head